Building a Business and Legacy That Lasts with Jessica Sato - Episode 460

In this Episode:

- How to recognize when your success is opening the door to a bigger vision for your business, leadership, and impact
- Why more successful women entrepreneurs are redefining success around the lives they want to live and what they want their businesses to make possible
- How to explore new ideas and opportunities while honoring the successful business you've already built
- The story behind Jess's Egyptian Women Entrepreneur Initiative, and how a seed planted at Ignite four years ago is bringing American and Egyptian women entrepreneurs together
- What becomes possible when women from different cultures come together as peers to share wisdom, build relationships, and explore opportunities for collaboration
- Why asking what your success is in service of can change how you make decisions, use your influence, and create meaningful impact
- How to bring your values into everyday business decisions to attract aligned clients, partnerships, and opportunities
- Why elevating women's voices and creating spaces for meaningful connection can become part of a much bigger movement for change
- How the legacy you're creating is already taking shape through the relationships you nurture, the dreams you follow, and the choices you make today

Notable Quotes:

“Legacy is something we're creating right now, through the work we do, the relationships we build, and the choices we make every day.”

Pearls of Wisdom:

1. Build relationships and keep pouring into them.
2. Follow the dream.
3. Know what your work is in service of.

Resources:

Jess Sato is a strategic advisor and founder of Jessica Sato Consulting, a Colorado-based Certified Benefit Corporation for Good. She helps experienced women at consequential career inflection points clarify their Watershed Idea™, the conviction-driven insight that channels what they've built toward meaningful work. Drawing on strategic planning and leadership development experience at Boeing and over two decades working with leaders worldwide, Jess brings enterprise-level thinking to clarity, conviction, and legacy. She believes women with deep conviction, expertise, and capital are an underutilized force for systemic change, and bringing forward their most important ideas is a personal and collective responsibility.

About the Host:

Kami Guildner believes women's voices matter. She is a connector. A storyteller. A business coach for high vibe women entrepreneurs helping them #RaiseUP their Voice, Vision and Visibility for Impact and Business Growth.

Kami helps her clients build businesses they love with more time prosperity and more wealth prosperity. She weaves soulful-inspiration into mindful business strategies, and this Soul+Strategy™ approach to business helps her clients succeed in business and worldly impact.

Her clients scale and grow their businesses with a more feminine, abundant approach. Her community of entrepreneurs is creating a new paradigm of entrepreneurship, helping each other raise up in a ripple effect of impact. Her clients have gone on to reach extraordinary heights as consultants, coaches and leaders – achieving exponential revenue growth, landing on big

stages, starting software companies, launching new professional organizations, transforming corporate cultures and transforming lives. They are influential and they are changemakers.

Kami is the founder of the Extraordinary Women Ignite Conference and host of the award-winning Extraordinary Women Radio™. She is the best-selling author of Firedancer: Your Spiral Journey to a Life of Passion and Purpose and was named to the 2020 Twenty-Five Most Powerful Women in Business List by the Colorado Women's Chamber of Commerce.

Connect with Jess

Website

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Join Kami at Extraordinary Women Ignite

As we explore belonging, legacy, and the impact we're creating through our businesses, Kami invites you to join her at the **12th annual Extraordinary Women Ignite Conference, November 5–7 in Colorado.** This year's theme is Make Your Move, an invitation to elevate your voice, strengthen your business, and expand the impact you're here to create. **Learn more and get your ticket here.**

Link to this show: https://www.kamiguildner.com/ewr-jess-sato-eps-460/

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